

Roger Melbourne, Benington, Hertfordshire, AXION 940

AXION 940 a world apart



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“It’s just fantastic” enthuses Clay Melbourne in reference to the AXION 940 CMATIC which arrived earlier this year to replace an AXION 850.

“In all respects it’s just so impressive – it’s revolutionised the job. The amount of work it gets through in a day with the same sized kit is so much more. We can now get through three-day jobs in two, which is a great advantage to both our customers and ourselves, and also means we can get well ahead of the weather.”

ARABLE CONTRACT SERVICES

Clay and his father Roger both farm and provide a range of mainly arable contract services, based at Benington in Hertfordshire. Recent years have seen Roger gradually change the tractors and combine over to CLAAS on account of the service and support they receive from OLIVERS at Luton, despite having other brand mainstream dealers in both his own and a neighbouring village.

Problems with their previous brand of premium tractor led Roger initially to approach OLIVERS and subsequently

buy a 2011 264hp AXION 850. This was followed by an ARION 650 and it is that original AXION that has now been changed for the new 380hp AXION 940.

CLAAS HAS REALLY GOT IT RIGHT

“We first came across the AXION 900 when we borrowed a customer’s 920, and Clay came back saying how impressive it was. CLAAS has really got it right – the AXION’s out of this world and such a joy to drive. Outwardly it is a big tractor and when you go on farm it’s got stature, but it’s very manoeuvrable so can be used for small tractor jobs.”

“OLIVERS are a very good company to deal with and as a result now about 75% of our machinery has been bought from them. My customers rely on me to provide them with a good service, and I in turn have to rely on someone else to enable me to achieve that,” states Roger. “If there is a problem both OLIVERS and CLAAS are there to listen to you and sort it out.”

DRIVING THE AXION 940 IS SO RELAXING

As the main operator of the AXION,

Clay says that for him it is the combination of the increased power, CMATIC CVT transmission, CRUISE PILOT and having RTK steering that has really made the difference.

“Driving the AXION 940 is just so relaxing. Its power means that its well on top of the job and the CMATIC transmission is just a dream to use, while the ability with the RTK steering to work in bouts makes jobs so easy and avoids the need for markers. The cab is also very comfortable and its excellent how everything you need is at your fingertips on the CMOTION controller.”

YOU CAN CONCENTRATE ON THE JOB IN HAND

“Going from the smaller AXION 850 up to this was a huge step for us, but it has made such a difference,” enthuses Clay. “Jobs are done just so much quicker. For instance, with our 4.8m Claydon we are now drilling 36ha a day compared to 28 with the smaller AXION, and it just purrs along at a steady 12kph but at only 1,200rpm. And because the tractor is relaxed and not roaring away, it means you are that much more relaxed and can just concentrate on the job in hand, rather than the tractor or how you are going to divide up the field.”



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