

WE'RE HIRING

BOBCAT FIELD SALES MANAGER



Based across all HAMBLYS branches



Also suitable for a trainee person looking to further their career!

KEY RESPONSIBILITIES:

- Customer Interaction: Build and maintain strong relationships with new and existing customers in Cornwall and Devon
- Growth areas: Follow up on machine quotes and close out deals to enlarge market share
- Professional Development: visit customers, and work alongside the Franchise Manager to develop your skills and progress your career
- Generate leads via cold calling, social media and outside leads from Salesforce

KNOWLEDGE, SKILLS AND EXPERIENCE:

- Experience within a sales environment/telesales is desirable.
- Willingness to learn and develop.
- Confident of communicating with people at all levels of the business.
- PC/IT skills, experience with CRM a plus, IT literate, ability to learn new systems and ways of working.
- Full driving license, travel to customer sites, attend fairs & events, possible overnight stay from time to time.
- Mechanical/product knowledge is desirable.

WHAT WE OFFER:

- Opportunities for professional growth and development as the business grows
- Competitive salary and benefits package.
- Company pension
- Company vehicle

For further information, call Alan Rowdon on 07802 431007 or email your CV to alan.rowdon@hamblys.com

Closing date for applications is 30th August 2026.