


# WE'RE HIRING

## BOBCAT FIELD SALES MANAGER

 Based at one of our Cornwall branches: Launceston or Redruth



Also suitable for a trainee person looking to further their career!

### **KEY RESPONSIBILITIES:**

- Customer Interaction: Build and maintain strong relationships with new and existing customers in Cornwall and Devon
- Growth areas: Follow up on machine quotes and close out deals to enlarge market share
- Professional Development: visit customers, and work alongside the Franchise Manager to develop your skills and progress your career
- Generate leads via cold calling, social media and outside leads from Salesforce

### **KNOWLEDGE, SKILLS AND EXPERIENCE:**

- Experience within a sales environment/telesales is desirable.
- Willingness to learn and develop.
- Confident of communicating with people at all levels of the business.
- PC/IT skills, experience with CRM a plus, IT literate, ability to learn new systems and ways of working.
- Full driving license, travel to customer sites, attend fairs & events, possible overnight stay from time to time.
- Mechanical/product knowledge is desirable.

### **WHAT WE OFFER:**

- Opportunities for professional growth and development as the business grows
- Competitive salary and benefits package.
- Company pension
- Company vehicle

For further information, call Lee Blewett on 07301 257455 or email your CV to [lee.blewett@hamblys.com](mailto:lee.blewett@hamblys.com)

Closing date for applications is 28th February 2025.